



POST,
BUCKLEY,
SCHUH &
JERNIGAN, INC.

ENGINEERING
PLANNING
ARCHITECTURE

Mr. Craig Lindell
Search Specialists
6716 West Shore Drive
Edina, MN 55435

Dear Craig:

I want to express my appreciation for the fine work you have done. Initially, when we first started working together, I was very skeptical about your services. You can appreciate the number of calls I receive from placement agencies, and I hear the same lines over and over again about how great they are; but, I am left with empty promises and unfilled positions.

Due to your persistence I gave you a try. I also gave you some of our hardest-to-fill positions and must admit at this time that not only did you find engineers of high caliber but you did it in record time. That was all the proof I needed to justify using you. Since then (within the past three to four years) you have placed over 30 employees with us. In addition, the extra effort you have put forth in follow-up and counselling of your placements has been invaluable.

Thank you for your past help, and I look forward to working with you in the future.

Sincerely,

Joan Chittenden
Recruiting Coordinator

JC:mmb