



Mr. Craig Lindell  
Craig Lindell & Associates, LLC  
2655 North Shore Drive  
Wayzata, MN 55391

Dear Craig:

I am writing you to express my complete satisfaction and gratitude towards the service you and Jason Wood provided to me and my family. In fact, 'the service' you provided ultimately manifested itself into a series of inspirational life changing events. For that, I thank you.

With great skepticism, I had been approached by "other recruiting firms" in the past and never allowed myself to take them seriously and speak to them with an open mind. Call it destiny, if you will, but when your firm contacted me, I was immediately intrigued by the new opportunity presented on behalf of your client (SEH, Inc). Your approach is truly unique, in that you:

- took the time to listen to my qualifications, needs, and concerns (I was amazed when you expressed no need to review my resume');
- educated me on career, industry, (and yes) personal life issues that perhaps I was not aware of, or at the forefront of my mind; and,
- were a true and seasoned professional in acting as a intermediary between me and SEH, Inc.

Craig, you kept your word and followed up with me several months later after being placed with SEH, Inc. That only signals one thing to me, and that is 'you truly care'. As you know, we had a great conversation. You could immediately tell from my voice, that within a short period of time (three months) I have become a more powerful and confident person, who has a better understanding of my value as an employee and of the contributions I can make to the greater good of my firm.

I would recommend to anyone who comes in contact with you and your staff to give the time to get to know you and the opportunities you bring to the table. As you claim, your approach is unique and different, but that is not a 'bad thing'. Why? Because it's powerful and it works.

About those life changing events – since coming to Denver, CO and joining SEH, I have become a better husband, father, and employee. Please keep in touch, and I'll promise to do the same.

Sincerely yours,

A handwritten signature in black ink that reads "Dan Porter".

Dan Porter  
Sr. Airport Planner/Project Manager  
Aviation Division/Denver, Colorado